



COMMUNIQUE DE PRESSE

VERALLIA PUBLIE SES RESULTATS DU TROISIEME TRIMESTRE 2015

Paris, November 30, 2015 - Verallia Q3 2015 results include the following highlights:

- **A good financial performance** of the operations, **driven by a slight increase in volumes and costs control.**
- **Net sales, at €605.7 million, decreases by -1.7%**, negatively impacted by exchange rate fluctuations. At constant exchange rate, the **+1.6% growth** in Net sales is mainly attributable to the slight increase in volumes on most of our domestic markets.
- **EBITDA, at €112.4 million, increases by +0.2% year-on-year, and by +3.4% at constant exchange rate.** The EBITDA margin improvement, from 18.2% of net sales to 18.6% of net sales, results from slightly better sales and production volumes, and a tight control of costs.
- **Free cash-flow before tax stands at €66.7 million.** The -7.5% decrease year on year is mainly attributable to a softer September month for net sales and a different timing of furnace repairs in 2015 compared to 2014, impacting working capital.

About VERALLIA – Verallia is one of the world's top three manufacturers of glass packaging for food and beverages, and proposes innovative, customized and environmentally-friendly solutions. Verallia produced around 15 billion glass bottles and jars in 2014. Verallia's business model is based on combining the strength of its global network (manufacturing operations in 13 countries, sales locations in 45 countries with 6 development and innovation technical centers) and local customer relationships in all regions. In 2014, Verallia achieved net sales of €2.4bn.

For more information: www.verallia.com

Verallia investor relations contact

Claire Moses

+33 1 47 62 30 79

investors@verallia.com