



## COMMUNIQUE DE PRESSE

### VERALLIA PUBLIE SES RESULTATS ANNUELS 2015

Paris, May 4, 2016 - Verallia 2015 results include the following highlights:

- **On October 29<sup>th</sup>**, acquisition by **Horizon Holdings I** (a company ultimately held by investment funds managed by affiliates of **Apollo Global Management LLC** and **BPI France**) of **all entities and businesses of Verallia**
- **A good financial performance** of the operations in 2015, **driven by higher volumes and manufacturing improvement.**
- **Net sales, at €2,388.4 million, decreases by -0.1%**, negatively impacted by exchange rate fluctuations. At constant exchange rate, the **+2.1% growth** in net sales is mainly attributable to an increase in volumes on most of our domestic markets as well as an increase in prices in South America, in a high inflationary environment.
- **EBITDA, at €410.9 million, increases by +3.5% year-on-year, and by +5.8% at constant exchange rate.** This increase is mainly attributable to higher sales and production volumes – resulting in a better fixed-cost absorption, and to an improvement of manufacturing performance.
- **Free cash-flow before tax stands at €262.8 million**, increasing by +16.4% compared to 2014.

*About VERALLIA* – An independent group, Verallia is one of the world's top three manufacturers of glass packaging for food and beverages, and proposes innovative, customized and environmentally-friendly solutions. Verallia produced around 16 billion glass bottles and jars in 2015. Verallia's business model is based on combining the strength of its global network (manufacturing operations in 13 countries, sales locations in 45 countries with 5 technical centers and 12 product development centers) and local customer relationships in all regions. In 2015, Verallia achieved net sales of €2.4bn.

For more information: [www.verallia.com](http://www.verallia.com).

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